16 Road Initials: UPRR Year: 2012

### 210. RESULTS OF OPERATIONS

(Dollars in Thousands)

1 Disclose the requested information for respondent pertaining to results of operations for the year.

2 Report total operating expenses from Schedule 410. Any differences between this schedule and Schedule 410 must be explained on page 18. Line 15, col b Lines 47, 48, 49 col b Schedule 210 = Line 62, col b = Line 63, col b

Line 50, col b

Schedule 210

= Line 63, col b

3 List dividends from investments accounted for under the cost method on line 19, and list dividends accounted for under the equity method on line 25.

Line 14, col b

Schedule 410 = Line 620, col h

4 All contra entries should be shown in parenthesis.

Line 14, col d = Line 620, col f Line 14, col e = Line 620, col g

Line	Cross		Amount for	Amount for	Freight-related revenue and	Passenger-related revenue and	Line
No.	Check	Item	current year	preceding year	expenses	expenses	No.
		(a)	(b)	(c)	(d)	(e)	
		ORDINARY ITEMS					ŀ
		OPERATING INCOME					
		Railway Operating Income					
1		(101) Freight	19,686,015	18,507,855	19,686,015		1
2		(102) Passenger	103,273	82,760		103,273	2
3		(103) Passenger-Related	621	501		621	3
4		(104) Switching	172,595	153,895	172,595		4
5		(105) Water Transfers					5
6		(106) Demurrage	93,543	84,272	93,543		6
7		(110) Incidental	734,828	580,686	734,828		7
8		(121) Joint Facility-Credit	14,947	12,088	14,947		8
9		(122) Joint Facility-Debit					9
10		(501) Railway operating revenues (Exclusive of transfers					10
		from government authorities-lines 1-9)	20,805,822	19,422,057	20,701,928	103,894	
11		(502) Railway operating revenues-transfers from government					11
		authorities	92,392	107,092		92,392	
12		(503) Railway operating revenues-amortization of deferred					12
		transfers from government authorities					
13		TOTAL RAILWAY OPERATING REVENUES (lines 10-12)	20,898,214	19,529,149	20,701,928	196,286	13
14	*	(531) Railway operating expenses	14,407,804	14,043,514	14,215,326	192,478	14
15	*	Net revenue from railway operations	6,490,410	5,485,635	6,486,602	3,808	15
		OTHER INCOME					
16		(506) Revenue from property used in other than carrier operations	20,430	23,627			16
17		(510) Miscellaneous rent income	90,284	85,241			17
18		(512) Separately operated properties-Profit					18
19		(513) Dividend income (cost method)	213	213			19
20		(514) Interest income	2,000	1,986			20
21		(516) Income from sinking and other funds					21
22		(517) Release of premiums on funded debt	1,957	3,353			22
23		(518) Reimbursements received under contracts and agreements					23
24		(519) Miscellaneous income	45,801	45,086			24
		Income from affiliated companies: 519					
25		a. Dividends (equity method)	18,139	29,695			25
26		b. Equity in undistributed earnings (losses)	75,576	50,834			26
27		TOTAL OTHER INCOME (lines 16-26)	254,400	240,035			27
28		TOTAL INCOME (lines 15, 27)	6,744,810	5,725,670			28
		MISCELLANEOUS DEDUCTIONS FROM INCOME					
29		(534) Expenses of property used in other than carrier operations	12,615	11,946			29
30		(544) Miscellaneous taxes					30
31		(545) Separately operated properties-Loss					31
32		(549) Maintenance of investment organization					32
33		(550) Income transferred under contracts and agreements					33
34		(551) Miscellaneous income charges	33,921	29,544			34
35		(553) Uncollectible accounts					35
36		TOTAL MISCELLANEOUS DEDUCTIONS	46,536	41,490			36
37		Income available for fixed charges	6,698,274	5,684,180			37

## 210. RESULTS OF OPERATIONS - (Concluded) (Dollars in Thousands)

		(Dollars in Thousands)			
Line	Cross		Amount for	Amount for	Line
No.	Check	Item	current year	preceding year	No.
		(a)	(b)	(c)	
		FIXED CHARGES			
		(546) Interest on funded debt:			
38	<u> </u>	(a) Fixed interest not in default	122,914	138,626	38
39		(b) Inferest in default			39
40		(547) Interest on unfunded debt	55,429	169,383	40
41		(548) Amortization of discount on funded debt	3,110	2,882	41
42		TOTAL FIXED CHARGES (lines 38-41)	181,453	310,891	42
43		Income after fixed charges (line 37 minus line 42)	6,516,821	5,373,289	43
		OTHER DEDUCTIONS			
		(546) Interest on funded debt:			
44		(c) Contingent interest	7,731	7,598	44
		UNUSUAL OR INFREQUENT ITEMS			
45		(555) Unusual or infrequent items (debit) credit			45
46		Income (Loss) from continuing operations (before income taxes)	6,509,090	5,365,691	46
		PROVISIONS FOR INCOME TAXES			
		(556) Income taxes on ordinary income:			
47	*	(a) Federal income taxes	1,437,632	954,195	47
48	*	(b) State income taxes	171,654	150,179	48
49	*	(c) Other income taxes	20,237	65,392	49
50	*	(557) Provision for deferred taxes	823,690	843,682	50
51		TOTAL PROVISIONS FOR INCOME TAXES (lines 47-52)	2,453,213	2,013,448	51
52		Income from continuing operations (line 46 minus line 51)	4,055,877	3,352,243	52
		DISCONTINUED OPERATIONS			١
53		(560) Income or loss from operations of discontinued segments (less			53
54		applicable income taxes of \$			<del> </del>
54		(562) Gain or loss on disposal of discontinued segments (less			54
55		applicable income taxes of \$	4 DEE 077	2.250.242	<u> </u>
35		Income before extraordinary items (lines 52 - 54)  EXTRAORDINARY ITEMS AND ACCOUNTING CHANGES	4,055,877	3,352,243	55
56		(570) Extraordinary items (Net)			56
57		(590) Income taxes on extraordinary items			57
58		(591) Provision for deferred taxes - Extraordinary items			58
59		TOTAL EXTRAORDINARY ITEMS (lines 56-58)			59
60		(592) Cumulative effect of changes in accounting principles (less			60
۱ "		applicable income taxes of \$			00
61	*	Net income (Loss) (Lines 55 + 59 + 60)	4,055,877	3,352,243	61
		RECONCILIATION OF NET RAILWAY OPERATING INCOME (NROI)	-1,000,011	J,JJZ,Z4J	- 01
62	*	Net revenues from railway operations	6,490,410	5,485,635	62
63	*	(556) Income taxes on ordinary income (-)	(1,629,523)	(1,169,766)	63
64	*	(557) Provision for deferred income taxes (-)	(823,690)	(843,682)	64
65		Income from lease of road and equipment (-)	(020,000)	(0.0,002)	65
66		Rent for leased roads and equipment (+)	1,863	2,754	66
67		Net railway operating income (loss)	4,039,060	3,474,941	67
		, , , , , , , , , , , , , , , , , , , ,	.,000,000	0, 1, 1,041	<u> </u>

Note: Line 49 reflects current foreign income taxes and unrecognized tax benefits expense.

Road Initials: UPRR Year: 2012 69

# SCHEDULE 510. SEPARATION OF DEBTHOLDINGS BETWEEN ROAD PROPERTY AND EQUIPMENT (Dollars in Thousands)

The principal use of this schedule is to determine the average embedded rate of debt capital.

### I. Debt Outstanding at End of Year:

Line				Balance at	Line
No.	Account No.	Title	Source	Close of Year	No.
	(a)	(b)	(c)	(d)	
1	751	Loans and Notes Payable	Sch. 200, L. 30	0	1
2	764	Equip. Obligations and Other Debt due within one year	Sch. 200, L. 39	196,309	2
3	765/767	Funded Debt Unmatured	Sch. 200, L. 41	276,914	3
4	766	Equipment Obligations	Sch. 200, L. 42	109,994	4
5	766.5	Capitalized Lease Obligations	Sch. 200, L. 43	1,665,591	5
6	768	Debt in Default	Sch. 200, L. 44	0	6
7	769	Accounts Payable: Affiliated Companies	Sch. 200, L. 45	0	7
8	770.1/770.2	Unamortized Debt Premium	Sch. 200, L. 46	(95,958)	8
9		Total Debt	Sum L. 1-8	2,152,850	9
10		Debt Directly Related to Road Property	Note 1	68,872	10
11		Debt Directly Related to Equipment	Note 1	1,968,092	11
12		Total Debt Directly Related to Road & Equipment	Sum L. 10 and L. 11	2,036,964	12
13		Percent Directly Related to Road	L. 10 divided by L. 12	3.38%	13
			Whole % plus 2 decimals		
14		Percent Directly Related to Equipment	L. 11 divided by L. 12	96.62%	14
			Whole % plus 2 decimals		
15		Debt Not Directly Related to Road or Equipment	L. 9 minus L. 12	115,886	15
16		Road Property Debt (Note 2)	(L. 13 x L. 15) plus L. 10	72,789	16
17		Equipment Debt (Note 2)	(L. 14 x L. 15) plus L. 11	2,080,061	17

### II. Interest Accrued During the Year:

L					
Line				Balance at	Line
No.	Account No.	Title	Source	Close of Year	No.
	(a)	(b)	(c)	(d)	]
18	546-548	Total Interest and Amortization (Fixed Charges)	Sch. 210, L. 42	181,453	18
19	546	Contingent Interest on Funded Debt	Sch. 210, L. 44	7,731	19
20	517	Release of Premium on Funded Debt	Sch. 210, L. 22	1,957	20
21		Total Interest (Note 3)	(L. 18 + L. 19) minus L. 20	187,227	21
22		Interest Directly Related to Road Property Debt	Note 4	3,433	22
23		Interest Directly Related to Equipment Debt	Note 4	118,595	23
24		Interest Not Directly Related to Road or Equipment Property Debt	L. 21 minus (L. 22 + L. 23)	65,199	24
25		Interest on Road Property Debt (Note 5)	L. 22 plus (L. 24 x L. 13)	5,637	25
26		Interest on Equipment Debt (Note 5)	L. 23 plus (L. 24 x L. 14)	181,590	26
27		Embedded Rate of Debt Capital - Road Property	L. 25 divided by L. 16	7.74%	27
28	•	Embedded Rate of Debt Capital - Equipment	L. 26 divided by L. 17	8.73%	28

- Note 1. Directly related means the purpose which the funds were used when the debt was issued.
- Note 2. Line 16 plus Line 17 must equal Line 9.
- Note 3. Line 21 includes interest on debt in Account 769 -- Accounts Payable; Affiliated Companies.
- Note 4. This interest relates to debt reported on Lines 10 and 11, respectively.
- Note 5. Line 25 plus Line 26 must equal Line 21.